

Siddharth Khatri

Boston, MA | +1 (339) 213-4261 | siddharthkhatri1994@gmail.com | sidkhatri.com | LinkedIn

Customer-centric product manager with experience across cloud, fintech, and connected hardware. I turn ambiguous problems into 0-to-1 products, and increasingly use AI, agents, and rapid prototyping to ship faster and solve problems that were previously out of reach.

EXPERIENCE

Commonwealth Financial Network

Nov 2023 – Present, Waltham, MA

AI Product Manager, Enterprise Transformation

Aug 2025 – Present

- Leading 0-to-1 development of the **Advisor Management System (AMS)**, shipping the MVP of an advisor operating system for **3k+ advisors managing \$350B in AUM**, and translating enterprise vision into executable strategy.
- Designing the customer-facing AI layer (RAG, tool-calling, agentic workflows) with a dynamic conversational UI that surfaces advisor-specific guidance and training for AMS; owning the complete technical architecture.
- Built and shipped **2 internal AI agents** (Product Coach and Copywriter Copilot, on Microsoft Copilot Studio), with 3 additional prototypes in pilot across research synthesis, proposal creation, and corporate-strategy consulting.
- Architected the Product Coach by condensing **200+** technical, product, and financial documents into a RAG-ready knowledge base, cutting cross-functional support requests **~50%** and compressing a 30-to-90-day copywriting cycle to about **one week** with human-in-the-loop review.

Group Product Manager

Nov 2023 – July 2025

- Built a cross-functional engagement model for shared services (Design, Engineering, Research, Analytics), improving product throughput and establishing scalable collaboration practices across teams.
- Co-authored the firm-wide Product Playbook and standardized operating model with the PMO, cutting feature delivery from **two-to-three quarters to one**; strategic partner to **20 product managers** and provided training to 40+ PMs.

Amazon Web Services (AWS)

May 2022 – Jun 2023, Arlington, VA

Senior Product Manager

- Designed and shipped an AI-powered knowledge assistant that automated Q&A across internal wiki platforms, improving information retrieval and reducing operational load for technical support teams.
- Led product strategy for five internal platforms serving **500K+ daily users**; integrated real-user monitoring and telemetry, cutting issue-detection time **60%** and enabling proactive infrastructure decisions at scale.
- Launched an internal A/B experimentation platform, accelerating hypothesis validation and feature release cycles.

Discovery Analytics Inc.

Sep 2023 – Dec 2023, Arlington, VA

Technical Product Manager (Contract)

- Led product discovery and authored technical specifications for Medulla, an AI insurance platform delivering real-time underwriting and ML-driven dynamic pricing. Defined system architecture, data pipelines, and model requirements with the data science team, and validated product-market fit through user research.

SharkNinja

Jun 2021 – Dec 2021, Needham Heights, MA

Product Development Co-op, Robotics

- Led the cross-functional redesign of the brush-roll assembly across the Shark robot vacuum line, reducing hair-wrap incidents **65%**; owned requirements (200+ KPIs, 30 product touchpoints) in JIRA/Confluence and drove app UX.

Earlier in career:

2015-2021

Founder & Head of Product, Minium Fitness (omnichannel fitness startup; 12K+ MAU, \$100K GMV).

Project & Operations Manager, Punia Group of Industries (India; led a \$300K plant expansion, +200% productivity).

R&D Business Consultant, Danfoss Power Solutions (autonomous vehicles).

PROJECTS

- **CoachKai**: A personalized local-first AI coach for squash and fitness. Benchmarked local models via Ollama (shipped on Qwen) and built a RAG pipeline, architected to plug into a LanceDB vector store for on-device semantic search.
- **Advisor Intelligence (MCP)**: Built a Model Context Protocol server exposing advisor feedback data as tools/connector an LLM can call, so an agent can answer advisor questions against live context instead of static prompts.

EDUCATION

Babson College, F.W. Olin GSB MBA, Analytics & ML (STEM) + Entrepreneurship

2020 – 2022

MIT Professional Education Applied Agentic AI for Organizational Transformation

2026

Vellore Institute of Technology B. Tech, Mechanical Engineering

2012-2016